



SAN DIEGO STATE  
UNIVERSITY

# FOWLER COLLEGE OF BUSINESS

## CENTER FOR STUDENT SUCCESS

### FINANCIAL SERVICES MAJOR (41-42 units) UPPER DIVISION REQUIREMENTS FOR 2021-2022 MAJOR CATALOG YEAR

| Business Core  | Grade | Prerequisites/Notes  |
|--|-------|--|
| BA 300: Ethical Decision Making in Business (1-unit)                               |       |  |
| BA 310: Foundations of Business in a Global Environment (1-unit)                   |       |  |
| BA 323: Fundamentals of Finance  |       | Credit or concurrent registration in BA 310  |
| BA 350: Management & Organizational Behavior                                       |       | Credit or concurrent registration in BA 310  |
| BA 360: Introduction to Operations & Supply Chain Management                       |       | STAT 119 or ECON 201; Recommended: MATH 120; Credit or concurrent registration in BA 310 |
| BA 370: Marketing  |       | Credit or concurrent registration in BA 310  |
| <b>Financial Services Major</b>  |       |  |
| ACCTG 503: Federal Tax of Individuals OR<br>FIN 433: Theory of Real Property Value |       | ACCTG 201, ACCTG 202 or FIN 331  |
| FIN 327: Investments   |       | BA 323   |
| FIN 331: Real Estate Principles  |       |  |
| FIN 335: Financial Modeling  |       | BA 323   |
| FIN 522: Individual Insurance Management   |       |  |
| FIN 589: Personal Financial Planning   |       | BA 323   |
| <b>Any 9-10 units of the following:</b>  |       |  |
| FIN 326: Financial Institutions Management   |       | BA 323   |
| FIN 336: Principles of Residential Property Management                             |       |  |
| FIN 421: Portfolio Management and Security Analysis                                |       | FIN 327  |
| FIN 422: Property-Liability Insurance  |       |  |
| FIN 427: Derivatives and Financial Risk Management                                 |       | BA 323   |
| FIN 431: Real Estate Finance   |       | FIN 331  |
| FIN 435: Real Estate Investment Analysis   |       | FIN 331  |
| FIN 436: Residential Property Management Practices and Issues                      |       | FIN 336  |
| FIN 585: Estate Planning Issues and Practice                                       |       |  |
| FIN 590: Personal Financial Planning Practicum                                     |       | Credit or concurrent registration in FIN 589 or 657                                      |
| ACCTG 326: Intermediate Financial Accounting                                       |       | ACCTG 202  |
| ECON 320: Intermediate Macroeconomics OR<br>ECON 422: Business Cycles              |       | ECON 101 (ECON 320) or ECON 101 & ECON 102 (ECON 422)                                    |
| ECON 490: Money and Banking  |       | ECON 101 & 102 and ACCTG 201   |
| MKTG 377: Selling Strategy & Practice (4-units)                                    |       | BA 370 with a C  |
|  |       | <b>MAJOR GPA</b>   |

You must have a 2.0 GPA or better in the courses listed above in order to graduate.

Students must also complete 9 units of upper division General Education (Explorations) and a total of 120 units for the degree.

**This is an unofficial advising sheet. Official requirements are based upon catalog copy and issued by the Office of Advising and Evaluations (SSW-1551).**