## FINANCIAL SERVICES MAJOR (41-42 units) UPPER DIVISION REQUIREMENTS FOR 2020-2021 MAJOR CATALOG YEAR

Business Core	Grade	Prerequisites/Notes
BA 300: Ethical Decision Making in Business (1-unit)		
BA 310: Foundations of Business in a Global		
Environment (1-unit)		
BA 323: Fundamentals of Finance		Credit or concurrent registration in BA 310
BA 350: Management & Organizational Behavior		Credit or concurrent registration in BA 310
BA 360: Introduction to Operations & Supply Chain		STAT 119 or ECON 201; Recommended: MATH 120;
Management		Credit or concurrent registration in BA 310
BA 370: Marketing		Credit or concurrent registration in BA 310
Financial Services Major		
ACCTG 503: Federal Tax of Individuals		ACCTG 201, ACCTG 202
FIN 327: Investments		BA 323
FIN 331: Real Estate Principles		
FIN 522: Individual Insurance Management		
FIN 589: Personal Financial Planning		BA 323
FIN 590: Personal Financial Planning Practicum		Credit or concurrent registration in FIN 589 or 657
Any 9-10 units of the following:		
FIN 326: Financial Institutions Management		BA 323
FIN 421: Portfolio Management		FIN 327
FIN 427: Derivatives and Financial Risk Management		BA 323
FIN 431: Real Estate Finance		FIN 331
FIN 435: Real Estate Investment Analysis		FIN 331
FIN 585: Estate Planning Issues and Practice		
ACCTG 326: Intermediate Financial Accounting		ACCTG 202
ECON 320: Intermediate Macroeconomics OR		ECON 101 (ECON 320) or ECON 101 & ECON 102
ECON 422: Business Cycles		(ECON 422)
ECON 490: Money and Banking		ECON 101 & 102 and ACCTG 201
MKTG 377: Selling Strategy & Practice (4-units)		BA 370 with a C
		MAJOR GPA

You must have a 2.0 GPA or better in the courses listed above in order to graduate.

Students must also complete 9 units of upper division General Education (Explorations) and a total of 120 units for the degree.

This is an unofficial advising sheet. Official requirements are based upon catalog copy and issued by the Office of Advising and Evaluations (SSW-1551).