

Fall 2015

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Fall Newsletter

It's been a busy and exciting fall semester at the Corky McMillin Center for Real Estate as the offices have relocated over to the Education & Business Administration (EBA) building, rooms EBA 326 and EBA 327. The EBA building is formerly the Business Administration & Mathematics (BAM) building.

The Center staff along with Real Estate Advisory Board Members and students from the Real Estate Society, tabled at the Conrad Prebys Student Union various times throughout the fall semester to engage students and inform them about real estate. As part of the efforts to increase enrollment, staff also attended a college fair at Southwestern College on October 5th.

As we are already looking towards the spring semester, in this newsletter we would like to share with you the programs and activities the Corky McMillin Center for Real Estate supported this fall semester. In addition to these highlighted programs, in October the Center hosted a successful Excel Modeling Course with more than two dozen students in attendance.





Real Estate Advisory Board Member, Craig Stevens and Real Estate Society Executive Board Members tabling at the SDSU Conrad Prebys Student Union.



Real Estate Society (RES) President Matt Clary and RES Advisor/Real Estate Faculty, Mark Goldman preview RES Fall Guest Speakers and Case Studies to incoming students at the RES Fall Kick-off.

The Day 1 Program successfully held three scheduled sessions this fall. The first fall session was held at the San Diego Chapter of the Appraisal Institute. The second session was a Residential



Market Analysis held at the "Ivy by Taylor Morrison," a new-home project. The remaining fall session will discuss commercial valuation.

The Day 1 Program is a series of workshops, held in the offices of various working professionals, where students can learn specific skills in the real estate field.

We successfully hosted a Mentorship Luncheon at Cushman & Wakefield where students met their Real Estate Advisory Board mentors. Students completed a survey regarding their career objectives and were then paired with a mentor in that prospective area of real estate.



Upcoming Events

Join us to hear about the Manchester's Pacific Gateway.



The Corky McMillin Center for Real Estate

College of Business Administration

The signature Manchester Financial Group project, on a 99-year lease, includes major office, hotel, and retail components, plus a museum and public park. Hear Perry Dealy, Manchester's development consultant, tell the compelling story of legal, environmental and regulatory challenges the project has overcome along the way.



Perry Dealy, consulting developer of the Manchester Pacific Gateway project, has been a fixture on the large-scale San Diego development scene for nearly three decades. His prior engagements include the Centerside Office Complex, Wells Fargo Plaza, Grand Del Mar Resort, and master plans for the Chula Vista waterfront and Lindbergh Field.

Keynote comments by:
DAN MALCOLM, Chairman, Board of Port Commissioners

MANCHESTER'S PACIFIC GATEWAY: A New Gem on the Downtown Waterfront

Tuesday, November 17, 2015

7:30-8am Breakfast and Networking

8-9:30am Program

San Diego State University

Parma Payne Goodall Alumni Center

5250 55th St. San Diego, CA 92182

\$35 Early Registration/\$45 At the Door

Breakfast Included

<http://tcmcre2015.eventbrite.com>



The Real Estate Society will host their End of the Semester event on Thursday, December 3rd from 6pm to 8:30pm at the SDSU Oggi's. To RSVP email realestate@mail.sdsu.edu.

Support the Center



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