



FINANCIAL SERVICES MAJOR (41-42 units) UPPER DIVISION REQUIREMENTS FOR 2016 MAJOR CATALOG YEAR

Business Core	Grade	Prerequisites/Notes
BA 300: Ethical Decision Making in Business (1-unit)		
BA 310:* Foundations of Business in a Global Environment (1-unit) *The BA 310 course and prerequisite is waived for students in Catalog Years prior to 2015/2016		
BA 323: Fundamentals of Finance		Minimum grade of C required for Finance majors; Credit or concurrent registration in BA 310*
BA 350: Management & Organizational Behavior		Credit or concurrent registration in BA 310*
BA 360: Introduction to Operations & Supply Chain Management		STAT 119 or ECON 201; Recommended: MATH 120; Credit or concurrent registration in BA 310*
BA 370: Marketing		Credit or concurrent registration in BA 310*
BA 404: Small Business Consulting OR BA 405: International Business Strategy & Integration OR BA 458: Management Decision Games		BA 300, 310*, 323, 350, 370; BA 360 or MIS 301
Financial Services Major		
ACCTG 503: Federal Tax of Individuals		ACCTG 201, ACCTG 202
FIN 326: Financial Institutions Management		BA 323
FIN 327: Investments		BA 323
FIN 331: Real Estate Essentials		
FIN 522: Individual Insurance Management		
FIN 589: Personal Financial Planning		BA 323
Any 6-7 units of the following:		
FIN 421: Portfolio Management		FIN 327
FIN 427: Derivatives and Financial Risk Management		BA 323
FIN 431: Real Estate Finance		FIN 331
FIN 435: Real Estate Investment Analysis		Prerequisite waived
FIN 585: Estate Planning Issues and Practice		
FIN 590: Personal Financial Planning Practicum		Credit or concurrent registration in FIN 589 or 657
ACCTG 326: Intermediate Financial Accounting		ACCTG 202
ECON 320: Intermediate Macroeconomics OR ECON 422: Business Cycles		ECON 101 (ECON 320) or ECON 101 & ECON 102 (ECON 422)
ECON 490: Money and Banking		ECON 101 & 102 and ACCTG 201
MKTG 377: Selling Strategy & Practice (4-units)		BA 370 with a C
		MAJOR GPA

You must have a 2.0 GPA or better in the courses listed above in order to graduate.

Students must also complete 9 units of upper division General Education (Explorations) and a total of 120 units for the degree.

This is an unofficial advising sheet. Official requirements are based upon catalog copy and issued by the Office of Advising and Evaluations.