



FINANCIAL SERVICES MAJOR

UPPER DIVISION REQUIREMENTS FOR 2009, 2010, 2011, 2012, 2013 & 2014 CATALOG YEARS

Course	Grade	Prerequisites/notes
BA 300 Ethical Decision Making in Business (1 unit)		
FIN 323: Fundamentals of Finance		
MIS 302: Intro to Operations Management		
MGT 350: Management & Organizational Behavior		
MKTG 370: Marketing		
MGT 405: International Business Strategy & Integration or BA 458: Management Decision Games or BA 404: Small Business Consulting		BA 300, MGT 350, FIN 323, MIS 301 or 302, MKTG 370
ACCTG 503: Federal Tax of Individuals		
FIN 326: Financial Institutions Management		FIN 323
FIN 327: Investments		FIN 323
FIN 331: Real Estate Essentials		
FIN 522: Individual Insurance Management		
FIN 589: Personal Financial Planning		FIN 323
Any 6-7 units of the following:		
FIN 421: Portfolio Management		FIN 327
FIN 427: Derivatives and Risk Mgt		FIN 323
FIN 431: Real Estate Finance		FIN 331
FIN 435: Real Estate Investment Analysis		Prerequisite waived
FIN 585: Estate Planning Issues and Practice		
FIN 590: Personal Financial Planning Practicum		Credit or concurrent registration in FIN 589 or 657
ACCTG 326: Intermediate Financial Accounting		
ECON 320: Intermediate Macroeconomics or ECON 422: Business Cycles		
ECON 490: Money and Banking		
MKTG 377: Selling Strategy & Practice (4 units)		MKTG 370 with a C

You must have a 2.0 average or better in the courses listed above in order to graduate. Students must also complete 9 units of upper division General Education (Explorations) and a total of 120 units for the degree.

This is an unofficial advising sheet. Official requirements are based upon catalog copy and issued by the Office of Advising and Evaluations.