

**BSBA REAL ESTATE  
ASSESSMENT PLAN  
(May 2017)**

**Program Learning Goals & Degree Learning Outcomes**

**I. Help students learn how to value real estate.**

**Degree Learning Outcomes:**

**DLO #1.1:** Determine the highest and best use for parcels of real estate. .

**DLO #1.2:** Apply various real estate valuation techniques.

**DLO #1.3:** Use statistical models in valuing real estate.

**DLO #1.4:** Conduct income property proforma statements.

- **Assessment Method:** Embedded questions on exams in FIN 433 and assignments in FIN 331 and 433.

**II. Educate students to make real estate financial decisions.**

**Degree Learning Outcomes:**

**DLO #2.1:** Describe and explain the debt and equity financing of real estate.

**DLO #2.2:** Explain various alternative mortgage instruments.

**DLO #2.3:** Make mortgage calculations.

**DLO #2.4:** Explain the various sources of real estate financing.

- **Assessment Method:** Embedded questions on exams in FIN 331 & FIN 431

**III. Develop students' abilities to analyze real estate investment opportunities.**

**Degree Learning Outcomes:**

**DLO #3.1:** Calculate the NOI, NPV, and IRR of a real estate investment.

**DLO #3.2:** Explain how leverage affects real estate investment risk and return.

**DLO #3.3:** Describe the legal aspects of real properties.

- **Assessment Method:** Embedded questions on exams in FIN 331, 333 and 435. Assignments in these same classes.

**IV. Illustrate knowledge of real estate development.**

**Degree Learning Outcomes:**

**DLO #4.1:** Describe the basic process of real estate development.  
**DLO #4.2:** Evaluate the risk and return of real estate development.  
**DLO #4.3:** Explain the financing of real estate development.

- **Assessment Method:** Embedded questions on exams in FIN 331 and 437. Assignments in these same classes.

### Five Year Timeline

PLG	DLO	2017 - 2018	2018 - 2019	2019 - 2020	2020 - 2021	2021 - 2022
1	1.1	Fall		Fall		
	1.2	Fall		Spring		
	1.3	Fall		Spring		
	1.4	Spring		Spring		
2	2.1	Spring			Fall	
	2.2	Spring			Fall	
	2.3		Fall		Fall	
	2.4		Fall		Spring	
3	3.1		Fall		Spring	
	3.2		Spring		Spring	
	3.3		Spring			Fall
4	4.1		Spring			Fall
	4.2			Fall		Spring
	4.3			Fall		Spring